LAGOS STATE GOVERNMENT MINISTRY OF ECONOMIC PLANNING & BUDGET

1ST QUARTER YEAR 2017 BUDGET PERFORMANCE APPRAISAL

By

Mr. Akinyemi Ashade

Honourable Commissioner , Finance / MEPB Ministry of Economic Planning and Budget

at

Lagos House, Ikeja April, 2017



OUTLINE



- Purpose of the Presentation
- Y2017 Budget Overview
- Y2017 Budget Focus and Priorities
- Y2017 Key Implementation Strategies
- Review of Y2016 Budget
- Highlights of Q1 Budget Performance Review (Jan-Mar, 2017)
 - Revenue Appraisal
 - Expenditure Appraisal
 - Comparative Analysis
- Observations and Recommendations
- Summary/Conclusion(s)
- Annexures



OUTLINECONTINUED



- Analyze and deliberate on Q1 (Jan-Mar.) 2017 budget performance
- Establish areas that require improvement
- Examine reasons for non-performance where applicable; and
- Suggest the way forward





• Y2017 Approved Budget Overview



Y2017 Budget





was signed into law on Monday 9th January, 2017.

The State's Vision and Mission:

- Vision: Africa's model megacity, a global economic and financial hub that is safe, secure, functional and productive.
 - Mission: Eradicate poverty and promote economic growth through infrastructural renewal and development.



Y2017 Budget: Details of Function Group Allocation



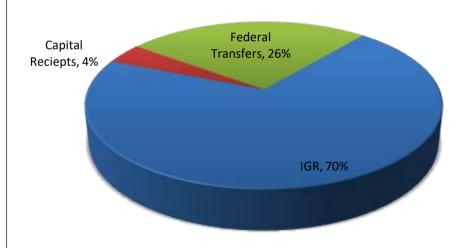
Function group	Recurrent N'bn	Capital N'bn	Total N'bn	Allocation %
General public service	133.744	73.410	207.155	25.48
Public order and safety	18.047	21.674	39.722	4.89
Economic affairs	38.887	257.830	296.717	36.50
Environmental protection	114.249	42.319	56.569	6.96
Housing & community amenities	2.886	47.458	50.344	6.19
Health	34.557	16.870	51.447	6.33
Recreation, culture & religion	2.552	9.867	12.419	1.53
Education	58.118	34.327	92.445	11.37
Social protection	2.122	4.058	6.180	0.76
Total	305.182	507.816	812.998	100.00



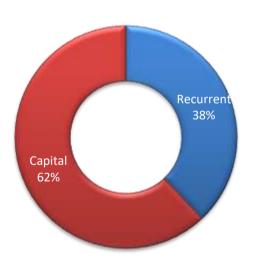
Y2017 Budget: Projected Revenue Sources and Capital to Recurrent Ratio



Projected Revenue Sources



Capital / Recurrent Ratio





Y2017 Budget Focus



- Security
- Transportation
- Economy (including agriculture & tourism)
- Power
- Housing
- Infrastructure (road)
- Education

- Health
- Environment
- Water
- Rural/Urban Development
- Skill Acquisition/Microfinance
- e-Governance
- Enhanced capacity building



Y2017 Budget Key Implementation Strategies



- Benchmark performance set at 100%
- Bi-weekly Revenue Stakeholders' meeting as a vehicle for sustained revenue drive
- Central billing, revenue automation, multi-channels revenue payment
- Quarterly budget performance appraisal
- Tighter operational expenditure control
- Strict adherence to the Y2017 Budget Operational Guidelines
- Continuous Implementation of Treasury Single Account(TSA)
- More effective and efficient project monitoring and evaluation
- Maintenance of Capital to Recurrent ratio of 62:38





Highlights of Budget Performance Review





Y2016 Full Year Budget Performance (Recap)



Highlights of Y2016 Budget Review



- Overall Budget Performance for the full year was N528.664bn/80%;
- Total Revenue (TR) performed at N436.328bn/80%;
- Total Capital Receipts for the year amounted to N21.582bn/63%;
- Recurrent Expenditure for the period performed N237.932bn/92%:
 - Personnel Cost performed: N96.037bn/94%;
 - Overhead Cost performed: N124.634bn/87%;
- Recurrent Surplus was N177.917bn/63%;
- Capital Expenditure performance was N290.731/72%; and
- Capital/Recurrent performance ratio closed at **55:45** for the year.





Q1 Y2017 Budget Performance Review



Q1 Y2017 Budget Performance Review



Details		Y2017			Y2016	
N'bn	Prov. Jan Mar.	Actual Jan Mar.	Perf %	Prov. Jan Mar.	Actual Jan Mar.	Perf %
Total revenue (a)	160.712	124.141	77	135.719	101.695	75
Total capital receipts (b)	6.360	3.902	61	8.585	1.189	14
Recurrent expenditure (debt & non-debt) (c) = (d) + (e) + (f)	76.296	73.464	96	68.914	47.962	70
a. Recurrent debt (d)	7.520	5.585	74	3.288	4.176	127
b. Recurrent non-debt	68.776	67.878	99	65.626	43.786	67
Total Personnel cost (e)	26.178	23.962	92	31.302	21.900	70
Total Overhead cost (f)	42.598	43.917	103	34.324	21.885	64
Recurrent surplus (g)	84.416	50.677	60	66.805	53.734	80
Total Capital expenditure (h)	126.954	46.743	37	96.733	48.884	51
Financing – requirement/(surplus) (i) = (a) - (c) - (h)	(42.537)	3.934	(9)	29.928	(4.850)	0
Budget size (j) = (a) +(i)	203.249	120.206	59	165.647	96.846	58

- Q1 Y2017 performed 59%/ N120.206bn slightly higher than 58%/N96.846bn for Y2016 with N23.36bn increase in absolute term.
- Capital Expenditure performed at N46.743bn/37% in Q1 Y2017 lower than N48.884bn/51% in Q1 Y2016.
- The performance of capex is due to the fact that the bond and loans are yet to be drawn down
- Total Revenue (TR) recorded N124.141bn/77% as against N101.695bn /75% in Q1 Y2016 which is higher by N22.446bn in absolute term



Comparative Analysis of Q1 Budget Performance from Y2015 to Y2017



Continuous increase in Total Revenue recorded in Q1 Y2017 and Q1 Y2016 compared to Q1 Y2015 was a result of concerted efforts geared towards strategic revenue drive in this administration

Details	Y2017			Y2016			Y2015		
N'bn	Prov.	Actual	Perf	Prov.	Actual	Perf	Prov.	Actual	Perf
N DII	Jan-Mar.	Jan-Mar.	%	Jan-Mar.	Jan-Mar.	%	Jan-Mar.	Jan-Mar.	%
Total Revenue (a)	160.712	124.141	77	135.719	101.695	75	122.423	97.279	79
Total Capital Receipts (b)	6.360	3.902	61	8.585	1.189	14	5.244	1.001	19
Recurrent expenditure (debt & non-debt) (c) = (d) + (e) + (f)	76.295	73.464	96	68.914	47.962	70	60.494	57.498	95
a. Recurrent debt (d)	7.519	5.585	74	3.288	4.176	127	-	-	-
b. Recurrent non-debt	68.776	67.878	99	65.626	43.785	67			
i. Personnel cost (e)	26.178	23.962	92	31.302	21.900	70	28.325	22.404	79
ii. Overhead cost (f)	42.598	43.917	103	34.324	21.885	64	32.169	35.094	109
Recurrent Surplus (g)	84.416	50.677	, _ 60	66.805	53.734	_ 80	61.928	39.781	_ 64
Capital Expenditure (h)	126.954	46.743	37	96.733	48.884	51	61.928	15.078	24
Financing - (requirement) / Surplus (i) = (a) - (c) - (h)	(42.537)	3.934	(9)	29.928	(4.850)	0	-	(24.703)	-
Budget Size (j) = (c) + (h)	203.249	120.206	59	165.647	96.846	58	122.423	72.576	59





Q1 Y2017 Revenue Appraisal



Q1 Y2017 Revenue Appraisal

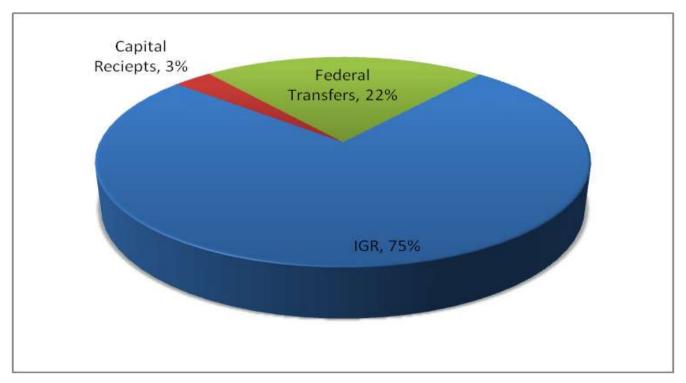
	Provision (Jan. – Mar. 2017) Nbn	Actual (Jan. – Mar. 2017) Nbn	Performance
Total Revenue (A+B+C)	160.712	124.141	77
Total Internally Generated Revenue (A+B)	119.077	96.777	81
A. Internally Generated Revenue	112.717	92.875	82
I. L/S Internal Revenue Services (LIRS)	90.000	74.547	83
II. Internally Generated Revenue (Others)	15.686	13.070	83
III. Dedicated Revenue	5.930	5.257	89
IV. Investment Income	0.800	0	0
V. Extra Ordinary Revenue	0.300	0	0
B. Capital Receipts	6.360	3.902	61
C. Federal Transfers	41.635	27.364	66
I. Statutory Allocation	(12.046 -	8.839	73
II. Value Added Tax	21.225_		87
III Extra-ordinary Income IV 13% Derivation	7.989 375	0 88	0 23 0
Y2017 Budget Performance Appraisal			



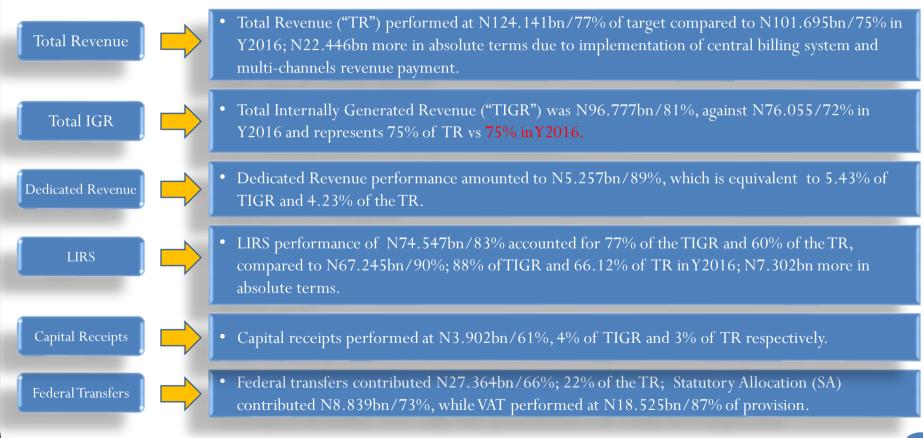
Q1 Y2017 Revenue Performance



% of Actual Performance



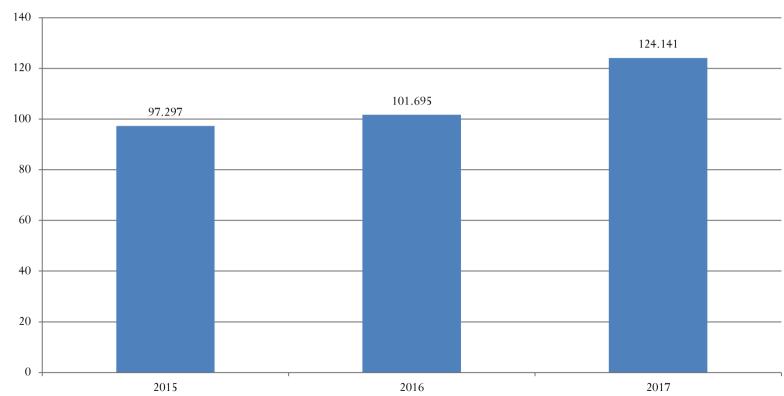
First Quarter Year 2017 Revenue Appraisal





Comparative Analysis of Q1 Total Revenue Actuals 2015 - 2017

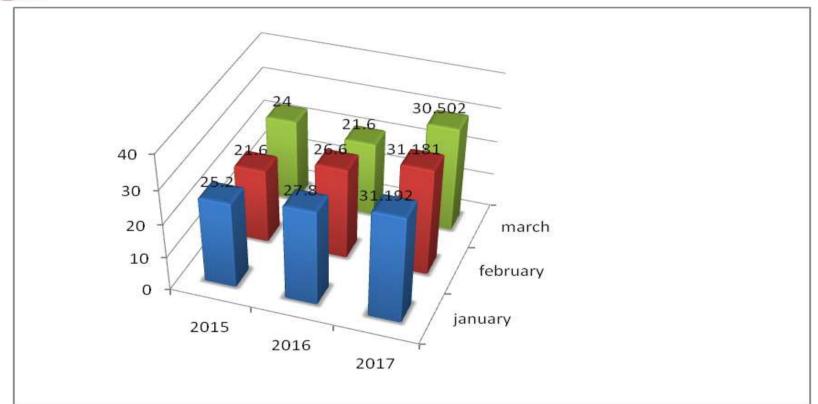






Comparative of IGR for Q1 Y2015 – Y2017

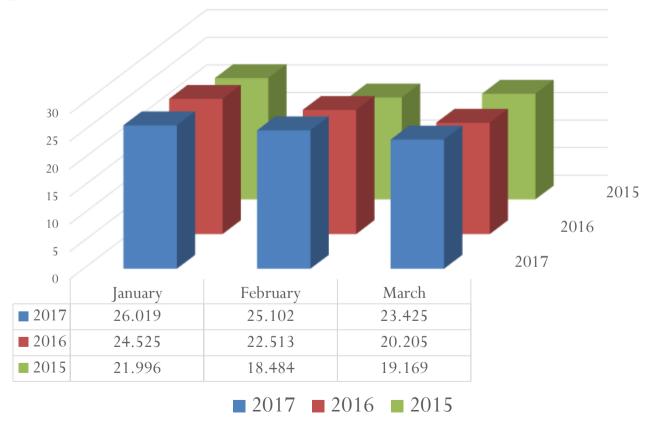






Comparative of Monthly Revenue of LIRS for Y2015 - Y2017

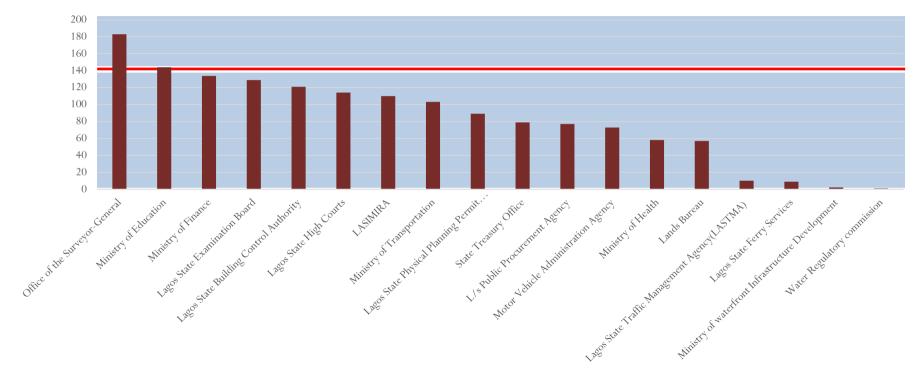






% Actual Revenue Performance as at 31 March 2017







Performance of Q1 Y2017 Capital Receipts



Details	Provision (Jan. – Mar. 2017) N'bn	Actual (Jan. – Mar. 2017) N'bn	Performance %
Grants (Donor agencies)	2.470	1.396	57
Other capital receipts	3.890	2.506	64
Total capital receipts	6.360	3.902	61



Q1 Capital Receipts Performance From Y2010 to Y2017



Year	Provision (Jan. – Mar.) N'bn	Actual (Jan. – Mar.) N'bn	Performance %
2010	7.093	2.394	34
2011	4.815	1.267	26
2012	6.419	2.596	40
2013	5.728	1.034	18
2014	5.796	16.581	286
2015	5.244	1.001	19
2016	8.585	1.189	14
2017	6.360	3.902	61





Q1 Y2017 Expenditure Appraisal

First Quarter Year 2017 Personnel Cost Performance Appraisal

Year	Provision (Jan. – Mar.) N'bn	Actual (Jan. – Mar.) N'bn	Performance %
2011	17.057	18.788	110
2012	20.406	19.046	94
2013	22.240	19.750	89
2014	21.980	20.837	95
2015	28.325	22.404	79
2016	31.302	21.900	70
2017	26.178	23.962	92

- Total Personnel Cost (TPC) was N23.962/92% recording an increase of 9% over the same period in Y2016 at N21.900/70% which can be attributed to a policy drive of this administration on Job Creation.
- TPC gulped 26% of IGR and 19% of TR and 33% of Total Recurrent Expenditure;
- TPC at 26% of IGR is within Wage Policy of maximum 25% of TR and 35% of IGR.

Q1 Overhead Costs Performance From Y2015 - Y2017

Details	2017			2017 2016			2015		
	Prov. N'bn	Actual N'bn	Perf %	Prov. N'bn	Actual N'bn	Perf %	Prov. N'bn	Actual N'bn	Perf %
Total Overhead Costs	42.598	43.917	103	34.324	21.885	64	32.169	35.094	109
Overhead Costs	26.063	32.358	124	20.598	18.176	88	17.176	23.994	[140]
Dedicated Expenditure	5.931	5.257	89	5.355	0.049	1	4.888	0.513	10
Subvention	10.604	6.301	59	8.372	3.660	44	4.039	4.877	121
External Debt Charges	1.520	0.752	50 ¦	0.350	0.327	94	0.546	0.357	65
Internal Debt Charges	5.500	4.833	88	2.938	3.848	131	5.520	5.353	97

- Total overhead cost performed N43.917bn/103%; recording 60% of the Total Recurrent Expenditure and 47% of IGR compared with N21.885bn/64%; recording 46% of the Total Recurrent Expenditure and 29% of IGR in 2016.
- Overhead subventions to parastatal organizations/tertiary institutions performed at N6.301bn/59% as against N3.660bn/44% in Y2016.
- Parastatal organizations, tertiary institutions still showed continuous dependence on subventions from the State Government, instead of improving on their IGR.
- More pressure from MDAs for review of running cost and Subventions are issue that should be addressed.



Q1 Y2017 Recurrent Expenditure From Y2011 - Y2017



Year	Provision (Jan. – Mar.) N'bn	Actual (Jan. – Mar.) N'bn	Performance %
2011	49.546	41.405	84
2012	58.405	50.736	87
2013	57.432	46.860	82
2014	58.666	49.686	85
2015	60.494	57.498	95
2016	68.914	47.962	70
2017	76.296	73.464	96



Q1 Y2015 - Y2017 Capital Expenditure Performance



Details		2017			2016			2015		
	Prov. N'bn	Actual N'bn	Perf %	Prov. N'bn	Actual N'bn	Perf %	Prov. N'bn	Actual N'bn	Perf %	
Core capital	98.579	24.225	25	67.453	30.876	46	53.394	10.750	20	
Capital development	3.890	0	0	6.396	0.672	11	3.470	-	-	
Risk Retention Fund	0.027	0	0	0.025	0.000	0	0.025	-	-	
Special expenditure	1.750	2.349	134	0.850	0.790	92	1.125	0.703	62	
Grants from Donor agencies	2.470	1.396	57	2.189	0.000	0	1.774	0.009	1	
Counterpart Fund	1.549	332	21	1.524	0.000	0	1.838	3.616	197	
Contingency Reserve	0.774	0	0	0.145	0.570	394	0.290	-	-	
Staff Housing Fund	0.025	0	0	0.025	0.000	0	0.013	-	-	
External Loans (principal repayments)	0.824	1.755	213	0.412	0.764	186	0.00	0.00	0	
Internal loans (principal repayments)	5.948	4.785	80	5.000	2.500	50	0.00	0.00	0	
Consolidated Debt Service Account	11.117	11.900	107	12.711	12.711	100	0.00	0.00	0	
Total	126.954	46.742	37	96.733	48.884	51	61.928	15.078	24	



Q1 Capital/Recurrent Performance Ratio from Y2011 - Y2017



Year	Budget projection	Actual performance
2011	56:44	30:70
2012	53:47	36:64
2013	54:46	38:62
2014	52:48	39:61
2015	51:49	21:79
2016	58:42	50:50
2017	62:38	39:61



Financing Activities: Q1 Performance from Y2015 – Y2017



Details		2017		2016			2015			
	Prov. N'bn	Actual N'bn	Perf %	Prov. N'bn	Actual N'bn	Perf %	Prov. N'bn	Actual N'bn	Perf %	
Financing requirement	(42.537)	3.934	(9)	29.920	(4.850)	(16)	-	(27.703)		
Financing							-	(19.324)		
Financing (sources)	42.537	0.164	0	29.920	0.000	0	22.705	5.912	26	
External loans	5.638	0.164	3	14.104	0.000	0				
i. DPO	-	-	-	10.000	0.000	0	8.000	-	-	
ii. Others	5.638	0.164	3	4.104	0.000	0	6.136	5.912	96	
Internal loans	11.900	0.000	0	5.000	0.000	0	8.569	-	-	
Bond issue	25.000	0.000	0	10.820	0.000	0	-	-	-	
Repayments	17.889	18.440	103	0.000	0.000	0	22.705	25.236	111	
External loans (principal repayments)	0.825	1.755	213	0.412	0.764	186	0.422	0.438	104	
Internal loan (principal repayments)	5.948	4.785	80	5.000	2.500	50	6.846	10.798	158	
Consolidated debt service accounts	11.117	11.900	107	12.711	12.711	100	15.436	14.000	91	

First Quarter 2017 Capital Expenditure and Financing Activities Appraisal

Capital Expenditure

- Q1 performed at N46.743bn/37% as against N32.909bn/42% the same period in Y2016; N13.834bn more in absolute terms.
- As at the Q1 2017, the Capital: Recurrent ratio closed at 39: 61, as against 50:50 recorded same time in Y2016. This is a far cry from the projected 62:38 in Y2017.
- Definitely, the 2nd quarter will witness improve CAPEX performance.

Financing Activities

- The State repaid N18.440bn as debt obligation in the first quarter Y2017.
- Y2017 approved budget is to be supported by financing requirement of N42.538bn on quarterly basis



Observations/Recommendations (1/4)



1.0 **<u>Revenue:</u>**

- 1.1 Dwindling Federal Allocation remain relatively low despite the addition of 13% derivations. The cumulative for the first quarter shows 27.364/66%.
- 1.2 All MDAs will have to perform well over 100% to meet up with the shortfall due to decline in Federal Transfers
- 1.3 There is a need to intensify efforts by MDAs in shoring up Revenue Performance.
- 1.4 We will continue our efforts to moderate discretionary expenditures in line with Revenue performance



Observations/Recommendations (2/4)



2.0 Recurrent Expenditure:

2.1 **Personnel Costs:**

Personnel Cost performance of 23.962/92% is higher compare to 21.900/70% for the same period last year.

2.2 Overhead Expenditure:

The Total Overhead Cost running at 43.917/103% in Q1 Y2017 and 21.885/64% in Q1 Y2016 is a pointer that deliberate effort must be geared towards tighter control of overhead while ensuring improved funding of Capital projects in the second quarter.



Observations/Recommendations (3/4)



3.0 **Capital Expenditure:**

- The Total Capital Expenditure at 37% performance, revealing a Capex/Recurrent ratio (39:61) thus maintaining an imbalance in favour of recurrent expenditure. We need to support the delivery of infrastructure in critical areas such as road rehabilitation, transportation, security, environment, etc. to drive performance in further later in Yr2017.
- MDAs must exhaust avenues to accommodate proposed capital expenditures within their budgetary provisions before seeking for state wide votes from MEPB.
- Note that the Special Expenditure recorded huge performance (134%), an indication that it will not be available for use in the coming quarters. MDAs to note this.



Observations/Recommendations (4/4)



4.0 **Financing:**

- The Bond issuance is yet to done, the internal and external loans floats at 0%, 3% respectively as at the end of the first quarter and these are major parts of the Financing component of Y2017 which are expected to be initiated and drawn down in the remaining quarters
- This explains low performance of Capital Expenditure.

Conclusion: The EXCO is Invited to Note:

Budget Size

• Y2017 Budget size was N812.998bn, with a Q1 pro-rata size of N203.249bn

Q1 Performance

• Q1 performed N120.206bn/59%; compared with to N96.846bn/58% for same period in Y2016;

Total Revenue

• Total Revenue performance was N124.141bn/77% compared with N101.695bn/75% in Q1,2016

Capital Receipts

• Total Capital Receipts for the period amounted to N3.902bn/61%;

Recurrent Expenditure

Total Recurrent Expenditure for the period performed N73.464bn/96% (Total Personnel Cost N23.962bn/92%; Total Overhead Cost N43.917bn/103%)

Capital Expenditure

• Total Capital Expenditure performance was N46.743bn/37%;

Conclusion: The EXCO is Invited to Note:

Capital/ Recurrent

• Capital/Recurrent Expenditure Ratio closed at 39: 61 vs 62:38 target for Y2017

Debt

Bonds and other loans yet to be drawn

Consider all the issues, observations and recommendations; and finally approve the Q1 Y2017 Budget appraisal as presented

Itesiwaju Ipinle Eko Lo je wa l'ogun!

Thank you.

Comments, Observations & Questions?

